

## Compass Point Group Discussion

Everyone has some characteristics from each of the four types, but one will capture the essence of your personality more accurately than the others. That is your dominant type.

No one type is better than another, they're all just different.

- Note the distribution among the directions: what might it mean?
- What is the best combination for a group to have? Does it matter?
- How can you avoid being driven crazy by another direction?

### North

*Acting — "Let's do it";  
likes to act, try things, plunge in*

### West

*Paying attention to detail — likes  
to know the who, what, when,  
where and why before acting*



### East

*Speculating — likes to look at the  
big picture and the possibilities  
before acting*

### South

*Caring — likes to know that  
everyone's feelings have been  
taken into consideration and  
that their voices have been  
heard before acting*

**Compass Point Group Discussion  
North, South, East, and West**

1. What are the strengths of your style?
2. What are the limitations of your style?
3. What style do you find most difficult to work with and why?
4. What do people from the other directions or styles need to know about you so you can work together effectively?
5. What do you value about the other 3 styles?